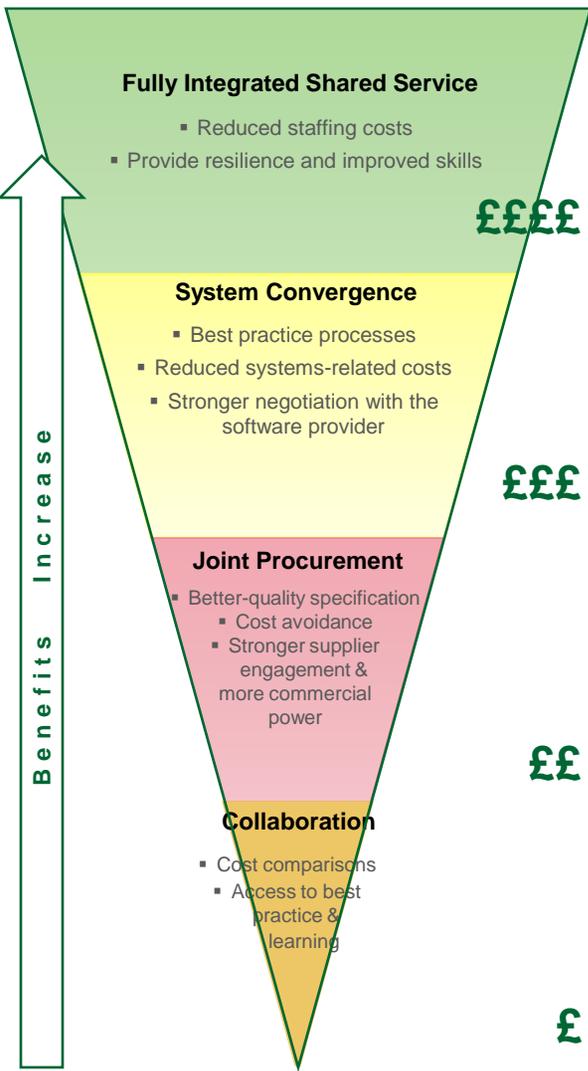


Programme Athena can achieve

- Fewer systems meaning reduced costs
- Flexible solutions accessible to all London Boroughs
- London sharing back office systems
- Boroughs enabled to share back office staff.

Benefits of Programme Athena



Fully Integrated Shared Service

- Reduced staffing costs
- Provide resilience and improved skills

££££

System Convergence

- Best practice processes
- Reduced systems-related costs
- Stronger negotiation with the software provider

£££

Joint Procurement

- Better-quality specification
 - Cost avoidance
 - Stronger supplier engagement & more commercial power

££

Collaboration

- Cost comparisons
- Access to best practice & learning

£

Finally...

Why the name 'Athena'?

- Athena was a goddess of wisdom
- Athena was also a war goddess, but one who focused on strategy rather than bloodshed
- Athena provided resources that delivered many things

For further information on Programme Athena & your Borough, please contact:

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With thanks to the London Borough of Barking & Dagenham for hosting Athena's Programme Office

Programme Athena



Creating shared solutions for London's public sector organisations

Where we started...

The landscape was:

- 4 suppliers providing 28 finance systems;
- 4 suppliers providing 23 procurement systems;
- 4 suppliers providing 29 payroll/HR systems.

London Boroughs were

- often using identical systems;
- utilising the same modules differently;
- setting processes around systems, then applying them inconsistently or inefficiently;
- using entirely different processes to deliver common services.

London Boroughs were not

- fully utilising all the modules available to them to service their core needs;
- getting the benefits and efficiencies from fully integrated solutions.

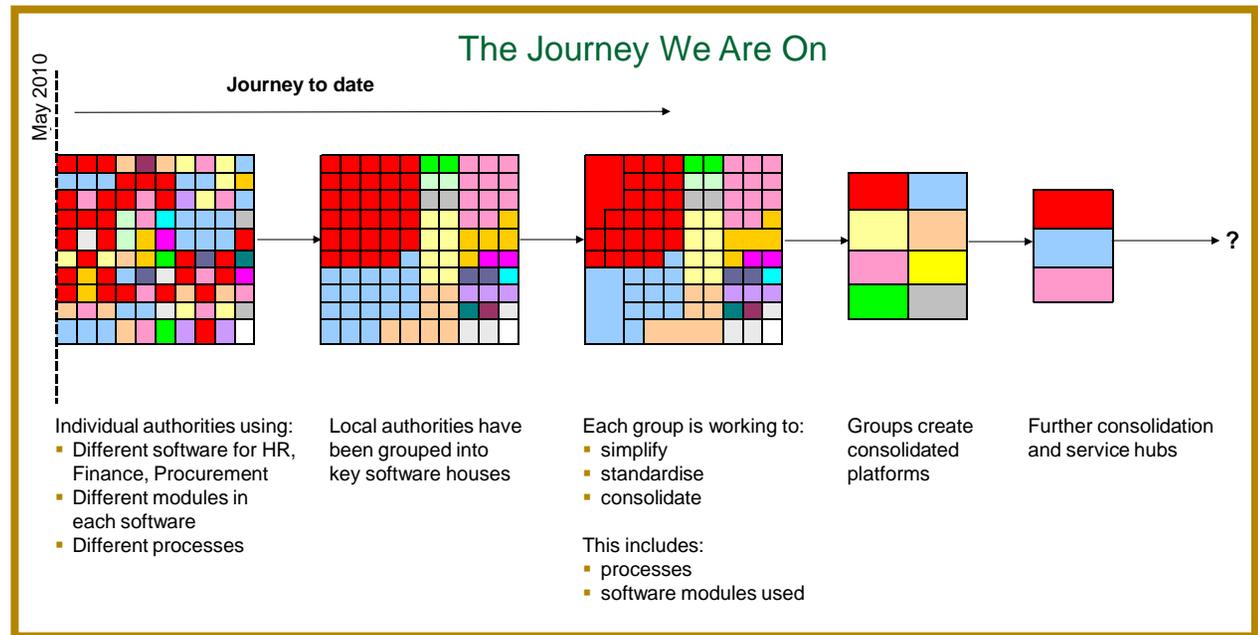
ICT is cited as one of the main barriers to organisations



sharing, integrating and collaborating

Where we are – some highlights

- Four mobilised projects (One Oracle, Tri-Borough Managed Services, One SAP, One CedAr)
- Two framework in place; two further procurements in progress
- Scoping of shared services taking place between some authorities
- Comparative information being gathered



Borough-specific considerations



- What is our ICT strategy in the longer term, having regard to our future strategic direction?
- What is our shared service strategy?
- Where and when are our opportunities?
- What are our preferred opportunities?
- Will we be ready to exploit the opportunities?



Other considerations

- The degree of benefits for each authority will depend on its starting position, but working together helps to share costs and manage the market.
- Shared ICT systems are a core enabler for shared services.
- Whilst financial benefits are achievable from shared systems, the bigger prize is in sharing services.
- Understanding the transition costs including change management is an important consideration.
- There is a lot boroughs can learn from each other as well as work together on, including making existing systems work better.
- This is about finance, HR and procurement systems and representatives from each profession are part of the overall governance.