



**LONDON
COMMERCIAL
FLEET
PROJECT**



BULLETIN 1



HEADLINES

Chief Exec calls on all boroughs to get on board
Project launch 20 February – be there!
Fleetcol – preview the new collaborative planning tool
Under the hammer – e-auction programme gears up



Chief Exec calls on all boroughs to get on board

Bexley Chief Executive and project sponsor, Will Tuckley, is urging all boroughs to fully participate in the project, which has developed from the earlier Acquisition and Management of Commercial Vehicles project. He said, “We can only deliver significant savings and improve the way we acquire our fleet by getting fully involved in the project. Evidence shows that a smarter approach to acquisition delivers major efficiency gains for those councils fully engaging in the process. So don’t miss this opportunity and come along to the project’s launch on **20 February**.”



Category launch 20 February – be there!

Monday 20 February at Camden Town Hall is when and where you need to be for the launch of the project’s workstreams.

You’ll hear at first hand how your borough can benefit from a programme of e-auctions and mini-competitions, core specifications for three vehicle types, a new pan-London fleet planning tool, the launch of the new Association of London Transport Offices website and, of course, an opportunity to network with colleagues and hear from people involved in successful projects from elsewhere in the UK.

Keynote speakers include Will Tuckley, Enfield’s Finance Director James Rolfe, the Cabinet Office’s Catherine Kinsella and Wayne Welsby from the Association of Greater Manchester Authorities.

Whether you acquire your commercial fleet through in-house arrangements or via outsourced providers, the event will be of real value.

It starts at 10.00am and finishes at 1.00pm. Lunch will be provided.

To register, please contact Phil Keymer at ca-londonvehicles@keymer.org.uk

[Programme and more information >](#)



Fleetcol – preview the new collaborative planning tool

Boroughs can now preview Fleetcol, a cloud-based technology tool to plan their fleet requirements.

Inovem have been commissioned to work with project stakeholders to design and build a user-friendly tool for councils and public bodies from London and beyond to publish and co-ordinate their commercial vehicle purchases. Demand will be aggregated into lots for future mini-competitions and e-auctions over a five year rolling programme. For a preview of Fleetcol, visit [<http://fleetcol.lto.org.uk>] Boroughs will be invited join the new system and user guidance will be available shortly.



Under the hammer – e-auction programme gears up

A major programme of e-auctions is in preparation after a comprehensive analysis of boroughs’ needs. Significant savings are anticipated.

The next few months will see an e-auction for refuse vehicles while auctions for all purpose (panel) vans and special educational needs passenger transport routes will follow later in the year.

For more information please contact Phil Keymer at ca-londonvehicles@keymer.org.uk

e-Auctions deliver proven benefits, as the case study below shows.

GOOD PRACTICE

e-Auction for refuse vehicles makes 12% saving

e-Auctions and a mini-competition for 50 refuse compaction vehicles have saved five Greater Manchester councils almost £700,000 on prices previously paid. The 12% saving was made using a new fleet framework which has 42 suppliers across 37 categories/sub-categories of vehicles.

Pre-procurement consultation between the councils and suppliers proved to be key to the project’s success. This created standard specifications and helped the councils to make meaningful comparisons between tender submissions. [Read the case study >](#)

PROJECT LANDING PAGE

Not sure you’re fully up to speed with the project, which vehicles are in scope or how to get involved? Well, we’ve pulled together a ‘landing page’ on the London Council’s website to bring all the essential project documents together in one place. [Read more >](#)

YOUR NEWS AND VIEWS

We’re always interested in hearing about good practice, particularly examples of joint borough working, as well as your questions about the project. So drop a line to sethbrook@blueyonder.co.uk and we’ll do our best to reflect your feedback in future editions.

PASS IT ON

If you have colleagues and other stakeholders who might be interested in receiving the bulletin, please pass it on to them.