



**Supporting the
London ESF Youth Programme**

December 2016



Welcome

Yolande Burgess



Programme for the day

Session One

- Overview of the London ESF Youth Programme and this project (London Councils)
- Programme Overview (Skills Funding Agency)
- Overview of Programme Strands
- Refreshment break

Session Two

- Table discussions and plenary



Programme for the day

Lunch

Session Three

- Overview of sub-regions (London Councils)
- Table discussions
- Refreshment break
- Plenary
- Opportunities for further networking





Overview of the London ESF Youth Programme and this support project

Peter O'Brien





Aims of the Programme

The London ESF Youth programme aims to address the needs of young people who are not in education, employment or training (NEET) – or ‘at risk’ of becoming NEET – and secure their sustained participation in appropriate education, training or employment (ETE).





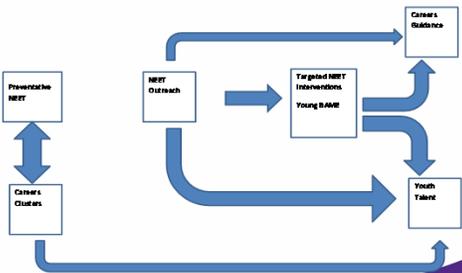
Design Principles

- **There is ONE London ESF Youth Programme!**
- The Programme comprises a series of inter-related “strands”
- The diverse needs of young people are best met by specialist services delivered by specialist organisations
- Specialist services require clearly defined payment and outcomes
- Each young person is unique!





Linking The Strands



```

        graph TD
            Presentative[Presentative NEET] <--> Career[Career Clusters]
            Presentative --> Outreach[NEET Outreach]
            Outreach --> Interventions[Targeted NEET Interventions Young BAME]
            Interventions --> Guidance[Career Guidance]
            Interventions --> Talent[Youth Talent]
            Career --> Talent
            Talent --> Guidance
    
```



Completing the picture



- There are also ‘parallel’ running ESF youth projects co-funded by the GLA or Big Lottery Fund
- There are also ‘complementary’ activities in the Adult Programmes
- ...not forgetting “mainstream” education and training provision and employment support initiatives available through DWP (and other Departments)



Meeting needs



- Points of entry (referral)
- Points of transition
- On-going support to sustainment
- Celebrating success!



Expectations



- The Programme puts young people first
- Providers responsible for each strand have to work together
- Strand activities – and the Programme as a whole – depend on partnership working within supply-chains, partnership working among providers and partnership working with other stakeholders



Partnerships that deliver



- Partnerships that deliver starts
- Partnerships that deliver progressions
- Partnerships that support and sustain young people’s progression outcomes



Learning from the past



- The London ESF Youth Programme was conceived in 2013 with input from providers of the earlier Programme and local authorities
- It was developed in 2014 through Task & Finish Groups of providers, employers and stakeholders
- It was refined in 2015 leading to the definition of outputs and payments
- It was born in 2016 – and continues to grow in strength



Learning and Improving



- Providers consistently said that they valued opportunities to come together and
 - Identify and resolve problems early
 - Share good ideas and effective practice
- Stakeholders – including local authorities – said that they welcomed opportunities to work with providers in the interests of young people



Supporting the London ESF Youth Programme



- Information Exchange events that bring providers together
- Stakeholders bring their perspective
- NOT about performance management or contracting decisions
- Project Advisory Group



What do we want to achieve?



Aims of the Programme



The London ESF Youth programme aims to address the needs of young people who are not in education, employment or training (NEET) – or ‘at risk’ of becoming NEET – and secure their sustained participation in appropriate education, training or employment (ETE).

- The Programme will only meet its objectives through partnership
- Identify and share what’s working well
- Celebrate success through case studies




Programme Overview
Tara Oliver
Skills Funding Agency



Overview of Programme Strands
– Outreach
 (Reed In Partnership and Prospects)
– Careers Guidance
 (SEETEC)
– Youth Talent
 (Skills Training UK and SEETEC)



**Outreach-
Reed-In-Partnership**
Fiona Apio-Matanda


 **YOUTH
EMPLOYMENT
SKILLS**
NEET Outreach



Co-financed by
This programme is co-financed by the European Social Fund

What is being delivered?



- North East London
- 11 Supply Chain Partners
- Thorough initial assessment
- Regular reviews, mentoring and coaching support
- Referrals to other provision
- Support into apprenticeships, traineeships, education or work
- Ongoing support post-progression

REED
IN PARTNERSHIP



Partnerships



- Inter-strand referrals
 - Meetings with other NEET strand leads
 - Shared Partner names and contact details
 - Partner forum event (January)
 - Weekly newsletter
 - Referral-tracking
- Local Authorities
 - Met with all Local Authorities
 - Facilitated meetings between Local Authorities and Partners

REED
IN PARTNERSHIP



What is and isn't working?



- Good engagement with young people
- 40% of learners into progressions
- Strong partnerships
- ID/evidencing
- Delayed start

REED
IN PARTNERSHIP



Involving young people



- Focus groups
- Quarterly Evaluation of Service
- Training feedback
- Comments boxes

REED
IN PARTNERSHIP





Outreach-Prospects Ltd

Nanette Higgins




Careers Guidance & Youth Talent SEETEC

Belinda White






Belinda White - Seetec



Careers Guidance – What is being delivered



Independent careers advice for young people aged 16-18, ensuring they achieve their next step into education, training or employment.

Participants benefit from 1-1 sessions with their dedicated Careers Adviser, they develop an individual action plan as well as accessing the 'Showcase' group sessions.

Showcases delivered collaboratively & themed to reflect Labour Market demand, run monthly for each contract area in 2017. Sectors and themes include; **STEM, Digital and Admin, Construction and Security, Music and Creative Industries, Retail and Hospitality and Future Proof Your Career.**

Qualified Careers Advisers have access to the latest Labour Market Information and work with young people until they achieve a progression.

In-work support is delivered for the first month after participants have started employment, education or training to ensure they are still on track.



Careers Guidance - Collaboration

OTHER PROVIDERS

- Primes
- Sub-Contractors

LOCAL AUTHORITIES

- NEET Teams & NEET Panels
- YOT
- LAC

OTHER PARTNER ORGANISATIONS

- Housing Associations and Providers
- Probation Services
- Met Police
- Specialist Support Services & Charities
- Sports Clubs
- Youth Clubs
- Colleges & Sixth Forms

Partnerships formed & supported through a range of, monthly newsletters, opportunity updates, team meeting briefings, quarterly reviews, monthly reporting of interactions & progressions of those referred, bespoke activities to suite local need, inter-strand referral form, printed & e-literature, dedicated referral email & telephone number & a dedicated Partnership Manager.

MYCAREER

Careers Guidance – What is working and not

WORKING WELL

- Own Outreach
- Showcases – themed to Opportunities or Local Need
- Jobs Fairs to increase referral numbers
- Marketing
- Collaborations
- Labour Market Information driving shape of delivery
- Quality of delivery
- Specialist Supply Chain Partners

NOT SO WELL

- Inter-strand referrals
- Patchy referrals from Borough Councils
- Data Sharing

MYCAREER

Careers Guidance - Involvement of young people in design

Consultation through:

- Implementation Team evaluated feedback from wider SEETEC Youth Skills Programmes
- Feedback from Customer Satisfaction
- Youth Councils
- Youth Board Launch January 2017

MYCAREER

Youth Talent
(Central)

Belinda White - Seetec

MYCAREER

Youth Talent – What is being delivered

YOUTH TALENT

CONNECTING YOU TO YOUR FUTURE



This service **links young people, who are 'job ready'** in to an employment, apprenticeship or traineeship opportunity.

A Youth Talent Consultant discusses their skills and goals and adds them to a **'talent pool'** to match them to a wide range of live opportunities.

Participants receive training and support in job skills such as interview techniques and applications to help them to secure the matched opportunities. They receive feedback if they are not successful and are put forward for other opportunities and supported until an outcome is achieved.

Employer engagement through Organisational Needs Analysis (ONA). Generating opportunities; vacancies, apprenticeships, traineeships, internships and work placements.

Work placement opportunities offered by an employer lasting a minimum of 1 week or paid internships, accessed through Careers Clusters.





Youth Talent- Collaboration

OTHER PROVIDERS

- Primes
- Sub-Contractors

LOCAL AUTHORITIES

- NEET Teams
- YOT
- LAC

OTHER PARTNER ORGANISATIONS

- **Employers**
- **Employer Groups**
- **Careers Clusters**
- Education Providers
- Housing Associations & Providers
- JCP
- Specialist Support Services & Charities
- Youth Clubs & Sports Clubs

Partnerships supported through a range of; monthly newsletters, opportunity updates, team meeting briefings, quarterly reviews, monthly reporting of interactions & progressions of those referred, bespoke activities to suite local need, inter-strand referral form, printed & e-literature, dedicated referral email & telephone number & a dedicated Partnership Manager.





Youth Talent – What is working and not

WORKING WELL

- Generation of vacancies, apprenticeships and traineeships
- Work experience placements
- Own Outreach
- Showcases
- Jobs Fairs
- Collaborations
- Partnerships with JCP
- Local community hubs feeding into the YT model
- Marketing targeted to NEETs group
- Careers Clusters direct communication and referrals

NOT SO WELL

- Paid internships
- London Ambitions portal
- Inter-strand referrals





Youth Talent - Involvement of young people in design

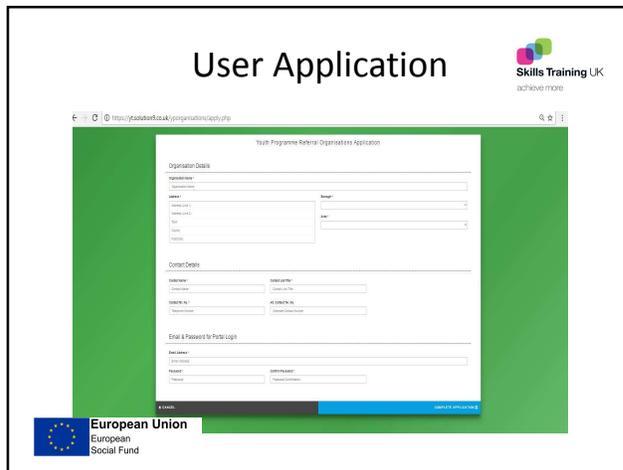
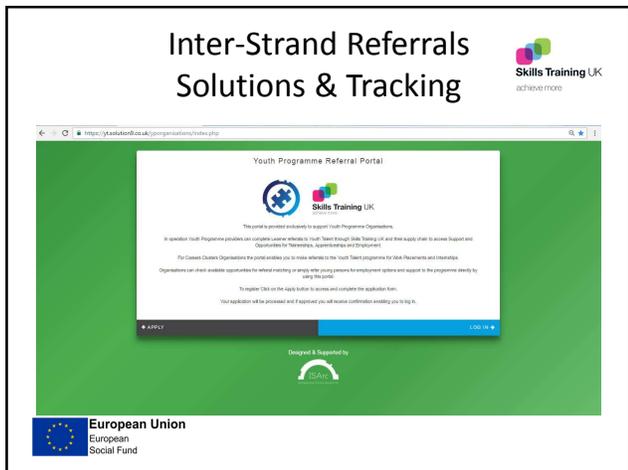
Involvement in design through:

- Youth Councils
- Participants feedback
- MyCareer Story

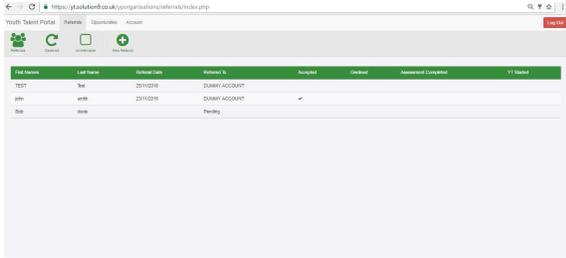
• Youth Board Launch January 2017







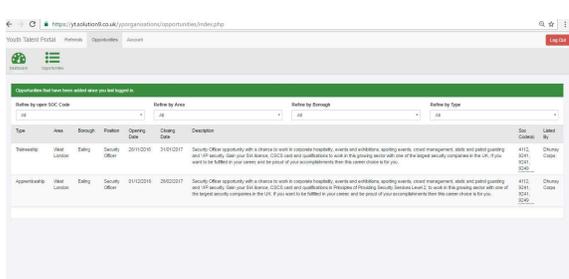
Referral List

ID	Name	Last Name	Referral Date	Referral ID	Account	Assessment Completed	IT Status
TEST	test	20161216	DUMMY ACCOUNT				
John	smith	20161216	DUMMY ACCOUNT				
Bob	smith		Priority				



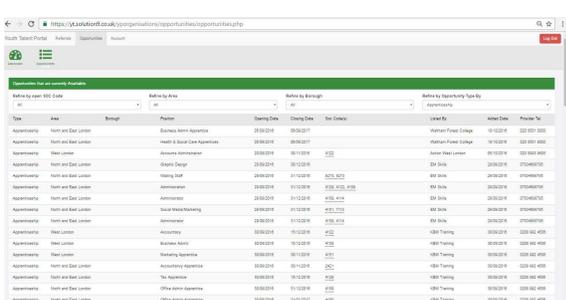
Opportunities added since last access

Type	Area	Borough	Position	Opening Date	Closing Date	Description	Doc. Centre	Links
Training	West London	Edgware	Security Officer	20161201	31/12/2017	Security Officer opportunity with a chance to work in corporate hospitality, events and exhibitions, agency events, event management, stock and parts packing and IT security. For your full resume, CV/CC and qualifications look at the opening pack and one of the support emails contained in the job pack. You will be better off in your career and be proud of your accomplishments from this career choice for you.	4112, 4241, 4242	Checky Copy
Apprenticeship	West London	Edgware	Security Officer	31/12/2016	20/02/2017	Security Officer opportunity with a chance to work in corporate hospitality, events and exhibitions, agency events, event management, stock and parts packing and IT security. For your full resume, CV/CC and qualifications look at the opening pack and one of the support emails contained in the job pack. You will be better off in your career and be proud of your accomplishments from this career choice for you.	4112, 4241, 4242	Checky Copy



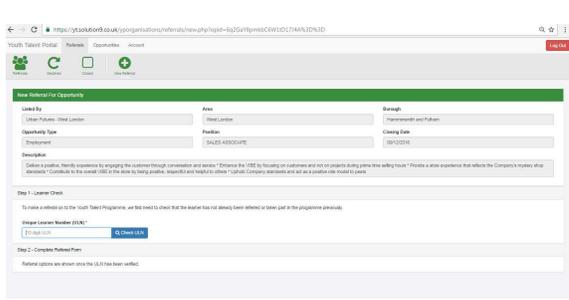
Opportunities List & Filters

Type	Area	Borough	Position	Opening Date	Closing Date	See Details	Links	Priority
Apprenticeship	North and East London		Business Army Apprentice	05/01/16	09/03/17		Western Front Group	01/02/16
Apprenticeship	North and East London		Health & Social Care Apprentice	05/01/16	09/03/17		Western Front Group	01/02/16
Apprenticeship	West London		Accounts Administrator	05/01/16	01/12/16		Amey West London	01/10/16
Apprenticeship	North and East London		Graphic Design	05/01/16	30/12/16		CV Skills	05/01/16
Apprenticeship	North and East London		Marketing Staff	05/01/16	31/12/16		CV Skills	05/01/16
Apprenticeship	North and East London		Administrative	05/01/16	31/12/16		CV Skills	05/01/16
Apprenticeship	North and East London		Admin	05/01/16	31/12/16		CV Skills	05/01/16
Apprenticeship	North and East London		Social Media Marketing	05/01/16	31/12/16		CV Skills	05/01/16
Apprenticeship	North and East London		Customer Service	05/01/16	31/12/16		CV Skills	05/01/16
Apprenticeship	West London		Accountant	05/01/16	01/12/16		IGM Training	05/01/16
Apprenticeship	West London		Business Admin	05/01/16	01/12/16		IGM Training	05/01/16
Apprenticeship	West London		Marketing Executive	05/01/16	01/12/16		IGM Training	05/01/16
Apprenticeship	North and East London		Administrative Assistant	05/01/16	01/12/16		IGM Training	05/01/16
Apprenticeship	North and East London		Tea Assistant	05/01/16	01/12/16		IGM Training	05/01/16
Apprenticeship	North and East London		Office Admin Apprentice	05/01/16	01/12/16		IGM Training	05/01/16
Apprenticeship	North and East London		Office Admin Apprentice	05/01/16	01/12/16		IGM Training	05/01/16



Opportunity Summary for referral

Area: West London

Borough: Brent

Opportunity Type: Apprenticeship

Description: Deliver a positive, friendly experience by engaging the customer through conversation and service. Enhance the (RSE) by focusing on customers and not on orders during peak time selling hours. Provide a store experience that reflects the Company's history and ethos. Contribute to the overall (RSE) of the store by being positive, respectful and helpful to others. Complete Company objectives and act as a positive role model to peers.

Step 1 - Customer Check: To make a referral on the Youth Talent Programme, we first need to check that the learner has not already been referred or been part in the programme previously.

Check Learner Status (RSE): [Check Status]

Step 2 - Complete Referral Form: Referral options are shown once the URL has been verified.



 **Table Discussions**

- With which other organisations do providers need to collaborate?
- How effective is collaboration to date?
(What’s working well and where are there problems)
- What could work better for young people?



 **Plenary**

Feedback from Table Discussions



 **Lunch**



 **Afternoon Session**



Sub-Regions

European Union
European Social Fund

European Social Fund
 Central
 South and East
 South
 West

LONDON COUNCILS

Why sub-regions?

- Demand: a critical mass and The Dark Art of forecasting (cash follows demand)
- Localism: ability to target areas of greatest need
- Economy: procurement burden and operability of contracts

European Union
European Social Fund

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Sub-regional working

- Single Programme, specialist strands
- Meeting young people's needs
- Transition points
- Effective dialogue between providers and partners

European Union
European Social Fund

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Sub-regional working

- Challenges of collaboration
- Dividends of collaboration in the interests of young people
- Benefits of collaboration to providers and partners

BUT

- (there's always a "but" ...)

European Union
European Social Fund

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Expectations



1. Meeting the needs of young people
 - Avoid the “revolving door”
 - End the “professional re-engager”
 - Focus on progression into sustained positive destinations
 - Involve young people in the design of individual programmes of support



Expectations



2. Productive partnerships
 - The Programme relies on managed and supported transitions
 - It depends on building the confidence and trust of young people
 - Targets are met by working together...
...providers, local authorities and central government!



Expectations



3. Effective communications
 - Professionalism of partners: trust
 - Sub-regional and local variability
 - Sharing knowledge minimises uncertainty

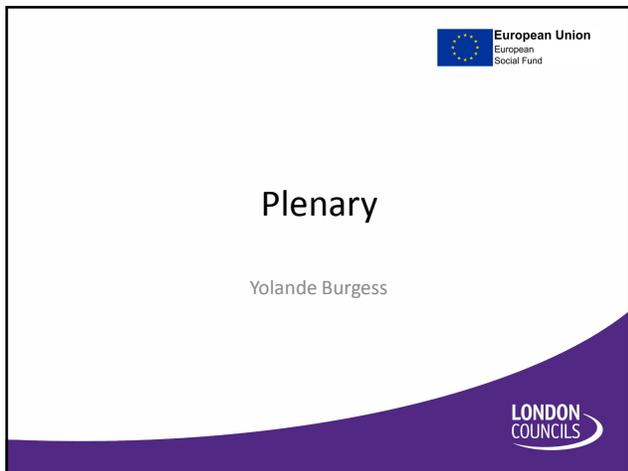


Table discussions



- How well do partners communicate at a cluster level? At a borough level?
- Collectively, how do partners within the cluster ensure the needs of young people are met?
- How are relationships with Jobcentre Plus?
- How does the cluster contribute to London-wide priorities?





European Union
European
Social Fund

Plenary

Yolande Burgess

LONDON
COUNCILS

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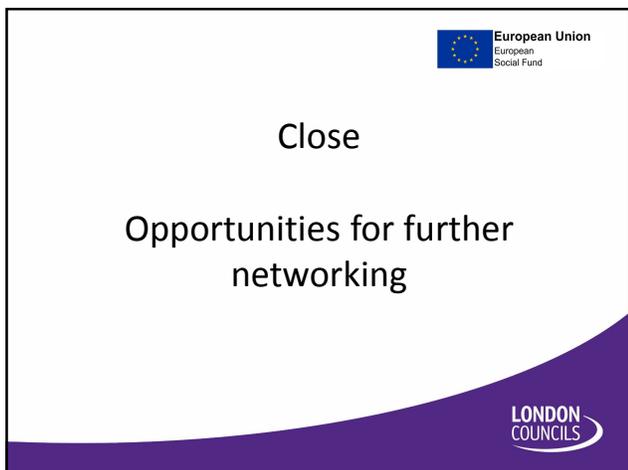


European Union
European
Social Fund

Next steps

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COUNCILS

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European Union
European
Social Fund

Close

Opportunities for further networking

LONDON
COUNCILS

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